

# A FOUNDATION IN THE PAST ...A VISION FOR THE FUTURE

The Scythe and Spade Company is located in Eagle and their tag line reads "Fundamental Implements in Agribusiness Management." The company is multi-faceted, expertly serving many components, but ultimately, it is all about managing the business aspects of Agriculture.

The complexities of farm management and investment can be overwhelming. Every year, laws change, science advances and agriculture markets shift. Using the most current and accurate knowledge available, their proven expertise in every facet of agribusiness maximizes returns on farm and ranch operations or land investments.

Founded in 1998 in Chandler, Arizona, Brett MacNeil started the company with a vision and little else. His background included some serious education in business and agriculture;

a BA in animal Sciences, Masters in Agribusiness and an MBA. As Brett

states, "My heart was in agriculture from the very beginning and I decided to become an expert on the business aspects of this industry."

The business has grown steadily and after a few successful years in Arizona, it was time for the company to expand. They did a lot of research and the Boise area kept appearing as they searched for areas that fit the criteria. In 2006, Brett and his family, wife Phaedra and his two daughters, relocated to this area and opened the Eagle office. They also have a satellite location in the Mississippi Delta.

Scythe and Spade's business is all about simplifying complex agribusiness issues. The three core agricultural clients they serve are:

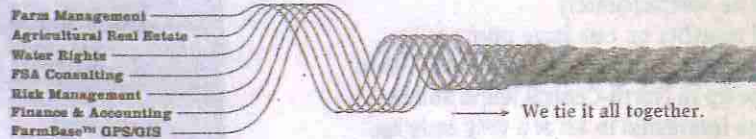
- Investors (Public/private equity funds and individuals)
- Producers (Farmers, Ranchers and Dairyman)
- Vendors (Lenders, professional consultants, input providers and suppliers)

Within this framework, the company has a seasoned, experienced staff on hand to facilitate managing the many aspects of Agribusiness.

Scythe and Spade has also developed a proprietary data analysis and mapping tool, FARMBASE™, that provides clients

and support staff the ability to access specific data quickly and easily. For example, when analyzing a farm property, the capabilities of FARMBASE would allow a user to see his entire operation on a map, plot out and optimize an irrigation system, overlay crop yield reports with a soil map, route harvesting schedules, plan crop rotations or see the planting history of a particular field. The addition of GPS allows a user to see tractor, harvester, and truck locations in real-time. It also assists in the precision application of chemicals.

The company has compared their comprehensive services and expertise to a length of rope; each individual strand serves a very essential role. But only when they are braided together do they achieve the desired end result, which is delivering the highest value to their investor, producer and vendor clients.



Scythe and Spade offers expertise in:

- Agricultural Real Estate Transaction Consulting
- Farm and Ranch Management
- Crop Insurance and Risk Management
- Finance and Accounting Services
- FSA Consulting, Compliance and Reporting
- Water Right Consulting and Brokerage
- GIS Mapping and Data Analysis with FARMBASE

They know their clients are not interested in products or services as much as they are in results, which means profit. The purpose of the Scythe and Spade is to provide those results, with a hands-on approach, using technology, experience and a diversity of services to their clients in the agriculture industry.



## SCYTHE & SPADE CO.

Simplifying Complex Agribusiness Issues

www.ag-management.com

*Scythe and Spade is currently expanding and they are always looking for talented, motivated individuals to join their team.*

*If you are interested in discussing possible opportunities, please call*

*Brett MacNeil at (208).803.5333*

*Eagle Independence*

